

## MOTIVE INTERNATIONAL'S

## GOVERNANCE & SOCIAL CONTRACTS COURSE

## **Course Summary**

Motive defines governance as any system of authority based on mutually agreed pacts between leaders and followers - in other words, "social contracts." In this ground-breaking course, students learn to identify, analyze, and affect "operationally relevant" social contracts, gaining the ability to shape outcomes of real-world competitions for power.

Though grounded in empirical social science research, this course goes far beyond academics to equip students with actionable tools for putting theory into practice. Regionally- and thematically-tailored versions of the course integrate current events and real stakeholders to further bridge the divide between learning and application.

Taught by Subject Matter Experts with decades of operational, policy, and academic expertise, Motive's Gov course is ideally-suited for civilian and military officials or others engaged in irregular competition, governance transitions, peace-building, and related foreign affairs endeavors.

Standard delivery for this course is a 4 or 5-days in-person, but can be adapted by request.

"Motive's Gov course was essential as we figured out how, where, and when to target ISIS' shadow governance." - SOF Officer

"This course should be part of every diplomat's training." - Career Foreign Service Officer

Terminal Learning Objectives (TLOs)

Be able to analyze and depict operationally relevant governance systems and contests of governance

Be able to develop precise strategies and plans to affect operationally relevant governance systems